

BREAKOUT

























ASPEN

1:00-1:30pm

GOING FROM THE MIDDLE OF THE PACK TO TEAM DIVA WORLD DOMINATION Chavi Hohm + Kim Colaprete Seattle Divas Real Estate Team

1:40-2:10pm

FROM DOORSTEPS TO **CLOSING - IT'S ALL ABOUT** COMMUNICATION **Greg Fischer** Partnerships, Doorsteps and Agent Fischer Real Estate Services

2:20- 2:50pm

FROM MIRROR TO LIFEBOAT -A LOOK AT HOW WE TEACH, HOW WE LEARN, AND WHY WE HAVE A **RESPONSIBILITY TO** DO BOTH IN THIS INDUSTRY Valerie Garcia Director of Training **RE/MAX Integra**

BLUE SPRUCE

1:00-1:30pm

A GIRL AND HER GRAPHS... WITHOUT DATA YOU ARE JUST GUESSING Megan Aller Sales Manager, Land Title

1:40-2:10pm

WHY AREN'T YOU PRESENTING YOUR OFFERS FACE-TO-FACE? Grea Geilman

2:20- 2:50pm

BREAKING BAD - HOW TO GET YOUR GROOVE BACK AFTER EVERYTHING FREAKING FALLS APART AND MOVE INTO YOUR **ZONE OF GENIUS** Gwen Daubenmauer CEO and Lead Listing Agent The Integrity Team

EVERGREEN B

1:00-1:30pm

HOW REAL ESTATE BLOGGING CHANGED MY LIFE Marguerite Giguere Windermere Professional Partners

1:40-2:10pm

PODCASTING 101 - BUILDING A BRAND ON STEROIDS Seth Price Founder, Placester

2:20- 2:50pm

DIFFERENTIATE YOURSELF WITH VIDEO

Anne Jones, Windermere **Professional Properties** Seattle Divas Real Estate Team

REST-ROOMS

EVERGREEN A

1:00-1:30pm

CREATING EXPERIENCES PEOPLE LOVE Alyssa Hellman, Go Leader Go Realtu Better Homes + Gardens

1:40-2:10pm

DIGITAL KILLED THE REAL **ESTATE STAR** Teri Conrad, Founder/Coach AgentQuest

2:20- 2:50pm

THE FIRST WORD IN SOCIAL MEDIA IS SOCIAL Amanda Beck, Broker, Reatx **HAPPY** HOUR Cash Bar





8:00-9:00am REGISTRATION AND BREAKFAST/MINGLE, Sponsored by



8:00-3:00pm COFFEE AND SODAS, Sponsored by

realvolve

9:00am-12:15pm REAL HUSTLE TALKS

> HOW REAL ESTATE BLOGGING CHANGED MY LIFE Marguerite Giguere, Agent, Windermere Professional Partners, getrealtacoma.com

FROM DOORSTEPS TO CLOSING - IT'S ALL ABOUT COMMUNICATION
Greg Fischer - Partnerships, Doorsteps and Agent, Fischer Real Estate Services, fwlocal.com/buy

STOP COMPETING AND DIFFERENTIATE YOURSELF WITH VIDEO Anne Jones, Agent, Windermere Professional Properties, tacomajones.com

DIGITAL KILLED THE REAL ESTATE STAR
Teri Conrad, Founder/Coach, AgentQuest, agentquest.ca

GOING FROM THE MIDDLE OF THE PACK TO TEAM DIVA WORLD DOMINATION Chavi Hohm + Kim Colaprete, The Seattle Divas Real Estate Team, teamdivarealestate.com

A GIRL AND HER GRAPHS...WITHOUT DATA YOU ARE JUST GUESSING Megan Aller, Sales Manager, Land Title, landtitlemarketingsolutions.com/content/megan-aller

BREAKING BAD - HOW TO GET YOUR GROOVE BACK AFTER EVERYTHING FREAKING FALLS APART AND MOVE INTO YOUR ZONE OF GENIUS
Gwen Daubenmayer, CEO and Lead Listing Agent, The Integrity Team, theintegrityteam.com

REAL HUSTLE PANEL

Jennifer Fairfield, Guaranteed Rate, guaranteedrate.com/jenniferfairfield John Robinson, GoodKarma, Professional Photographer, goodkarmaphoto.com G.J. Gardner, Custom Homebuilder, gjgardner.com Realvolve, Real Estate CRM, realvolve.com Tanya Starkel, Gifts with an Edge, giftswithanedge.com

WHY AREN'T YOU PRESENTING YOUR OFFERS FACE-TO-FACE? Greg Geilman, Broker, ReMax/South Bay Residential, southbayresidential.com

CREATING EXPERIENCES PEOPLE LOVE
Alussa Hellman, Go Leader, Go Realty, Better Home

Alyssa Hellman, Go Leader, Go Realty, Better Homes + Gardens, alyssahellman.com

THE FIRST WORD IN SOCIAL MEDIA IS SOCIAL

Amanda Beck - New Real Estate Agent shaking up the market in Austin TX, reatx.com/about/amanda-beck/

FROM MIRROR TO LIFEBOAT - A LOOK AT HOW WE TEACH, HOW WE LEARN, AND WHY WE HAVE A RESPONSIBILITY TO DO BOTH IN THIS INDUSTRY

Valerie Garcia - Director of Training, RE/MAX Integra, Canada, storyapp.me/valeriegarcia#1418222035

PODCASTING 101 - BUILDING A BRAND ON STEROIDS Seth Price - Founder, Placester, placester.com

12:15-1:00pm LUNCH, Sponsored by PIZZERIA ŁOCALE

1:00-2:50pm BREAKOUT SESSIONS

See other side for schedule and locations

3:00-4:30pm
NETWORKING HAPPY HOUR - CASH BAR featuring The One Man Ruckus sponsored by guaranteed Rate

WIFI

Log-in to the PPA Wifi: Evergreen A Evergreen B Blue Spruce Aspen

Password for all rooms: 8021180211

















The Home Purchase Experts*